

# ASHISH FERNANDEZ

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## Experience

### **Google DeepMind: Senior Program Manager - GenAI Post-Training** *Mountain View, CA | Apr 2025 - Present*

Scaling Gemini's post training program through AI agents, automation, and better processes

- Identified and launched technical solutions to scale data submissions, legal compliance, and tooling
- Creating AI agents and agentic workflows to scale work and post-training team contributions
- Created data submission improvement project to reduce data submission time from hours to minutes

### **OXIO: Technical Operations Team Lead** *Mountain View, CA | Aug 2024 - Apr 2025*

Managed and grew a technical ops team focused on customer success and product incident management

- Strategic partner to engineering and telecom teams to implement solutions from customer feedback
- Planned support headcount, simplified support tooling, and reduced escalations to engineering teams
- Identified root causes of incidents to propose company-wide product and technology solutions
- Owned relationships between major internal and external stakeholders critical to continued user growth

### **Meetrics AI: Co-founder, COO, & Product Management** *Mountain View, CA | May 2023 - Aug 2024*

Created an AI SaaS product that cut sales research time by 96% through AI-generated customer intelligence

- Created Meetrics' complex backend AI system using a network of AI agents that worked together
- Created EAP of beta testers to test new AI product capabilities through rapid iteration
- Used feedback from >1,000 user interviews to iterate the product and launch new features

### **Google: Senior Product Operations & Strategy Lead - Retail** *Mountain View, CA | Jun 2018 - May 2023*

Justified, built, and scaled the entire end-to-end Google Fi retail business from 0 to \$44M ARR

- Launching 0 to 1: Influenced leadership to enter the market by presenting data-driven recommendations
- Led engineering, product, UX, marketing XFNs to act on data-driven metrics, resulting in 80% YoY growth
- Created scaled vendor supply chain process that distributed and sold over 1M retail SIMs
- Navigated ambiguous scope by developing product strategy and roadmap w/ clear objectives to track
- Created GTM strategy, data analyses, and execution plan to target most profitable user cohorts

### **Shell: Process, Operations, & Project Engineer** *Calgary & Ft. McMurray, Canada | Jun 2008 - May 2018*

Led business-critical process and operations initiatives to optimize, troubleshoot, and continuously improve

- Reduced \$2B in scope by co-managing 70-person project team to cut 35% of original engineering design
- Returned \$50M in incremental value through leading 20+ plant process optimization initiatives
- Increased oil well revenues 500% by designing and implementing technical upgrades to equipment

## Education & Training

**McGill University** - Bachelor of Engineering, Chemical *Montreal, Canada | Aug 2004 - Jun 2008*

**APM** - PMQ (Project Management Qualification) *The Hauge, Netherlands | Jan 2014*

**SQL** - SQL for Data Science (Coursera, UC Davis) *Online | Dec 2020*

## Skills

**Soft:** Teamwork, critical thinking, problem solving | **Hard:** Operations, data analysis, strategy, OKRs, process

**Programs:** Gemini, Cursor, OpenAI, Claude, Slack, GSuite, Smartsheet, Notion, Jira, Asana, Figma

**Coding:** Self-learning HTML, CSS, and JavaScript through The Odin Project + AI help!